

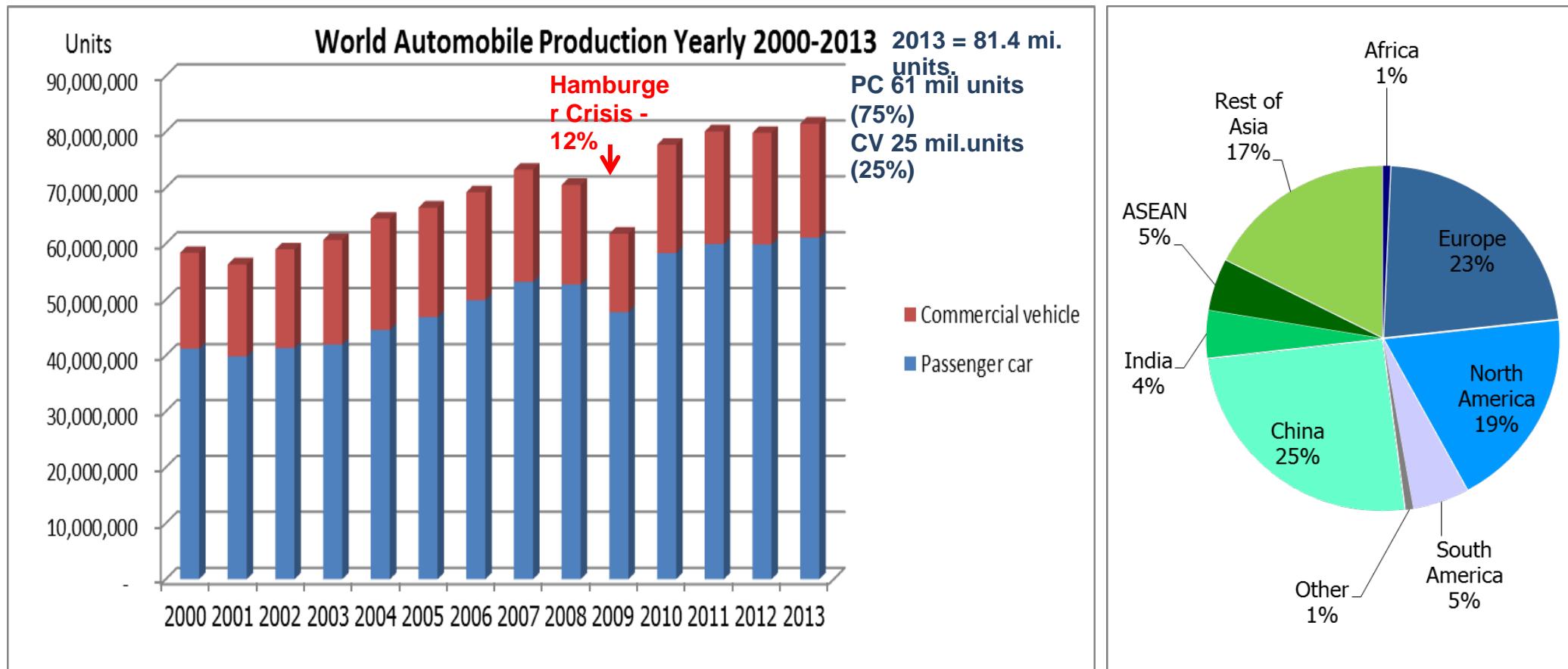
AUTOMOTIVE **SUMMIT 2014**



**ASEAN the New Chapter
in Global Automotive Industry**

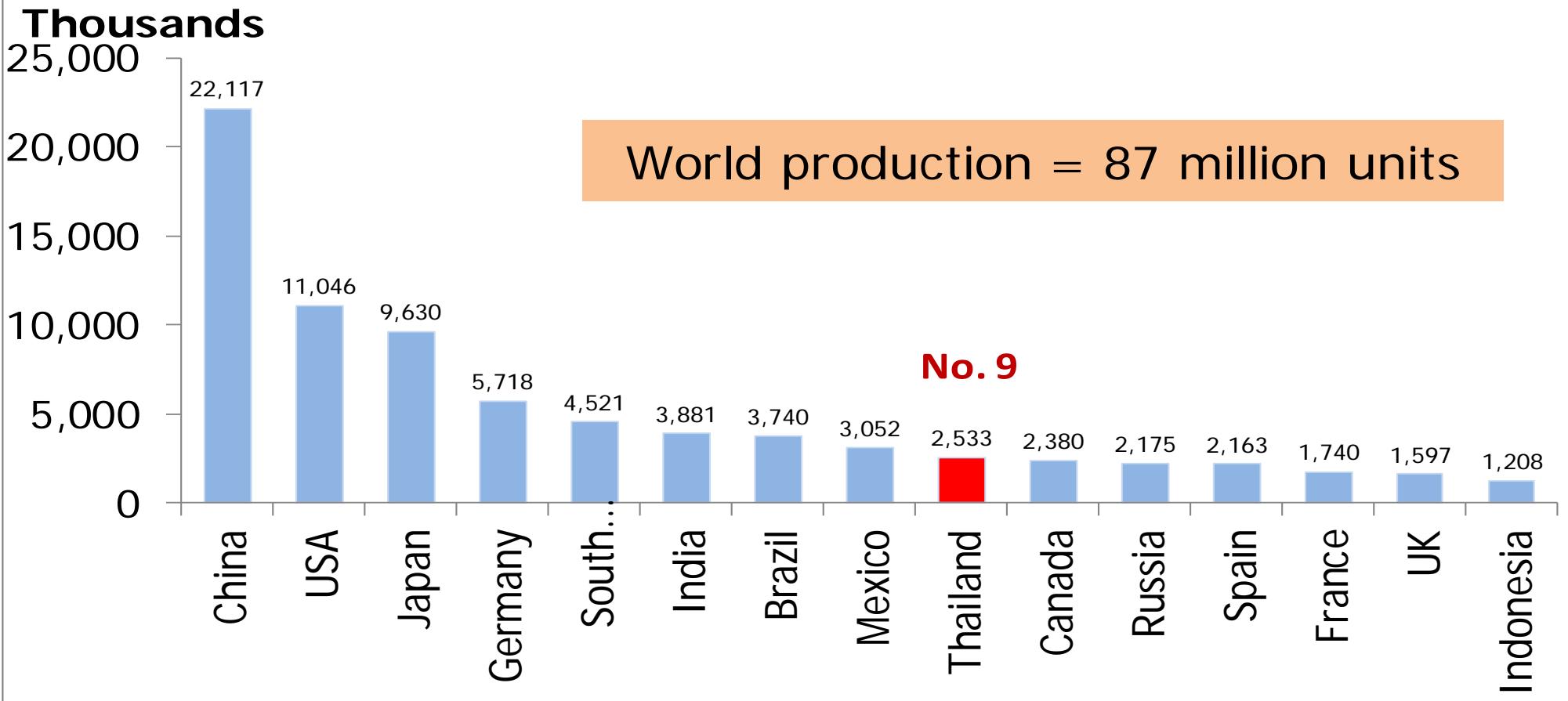
**Mr. Vichai Jirathiyut
President, Thailand Automotive Institute**

World Automobile Production



Source: FOURIN

Global Automobile Production Ranking 2013



The way forward of Thailand Vision 2011

“Thailand is production base in Asia which creates more value added to the country with strong automotive parts industry”

ประเทศไทยเป็นฐานการผลิตยานยนต์ของเอเชีย สามารถสร้างมูลค่าเพิ่มในประเทศด้วยอุตสาหกรรมชั้นส่วนยานยนต์ที่แข็งแกร่ง

Vision 2021

“Thailand is a global **green** automotive production base with strong domestic supply chains which create high value added for the country”

ประเทศไทยเป็นฐานการผลิตยานยนต์ของโลกด้วยห่วงโซ่อุปทาน (Supply chain) ที่สร้างมูลค่าเพิ่มในประเทศและเป็นมิตรกับสิ่งแวดล้อม

Green = Environmental friendly & international standard

Master Plan for Thai Automotive Industry 2012-2016

VISION 2021

"Thailand is a global green automotive production base with strong domestic supply chains which create high value added for the country"

Strategic Plan (3 COEs + 2 ENVs)



COE = Center of Excellence

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TAIA



JETRO



DARI



TCEB



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ENV = Good Business Environment

SWOT Analysis of Thailand Automotive Industry

Strength

1. World Production base (Rank No. 9 in 2013)
2. Supplier's long experience
3. Competitive supply chain
4. High skill labor
5. Competitive in geographical area
6. Government policy
7. Emission Standard higher than Malaysia, Indonesia

Opportunity

1. New investment from Eco car II promoted policy
2. New Testing, R&D center investment
3. Growth and development of supplier from Thailand to be the world production base and hub of ASEAN
4. AEC 2015 increase free flow of products, labor, trade and investment
5. Development of alternative/renewable energy vehicles

Source : Thailand Automotive Institute (TAI)

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With Focus on Market
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SWOT Analysis of Thailand Automotive Industry

Weakness

1. Inadequate of Testing , R& D center for development
2. Cost of labor increasing
3. Trend of lacking skilled labor in future
4. Few number in outbound investment
5. Limited know-how transfer

Threat

1. Uncertainty from the climate change
2. NTBs/NTMs increasing in competition
3. Development of the competitor in advanced technology (China, India, Indonesia, Malaysia)
4. Change of new automotive technology

Source : Thailand Automotive Institute (TAI)

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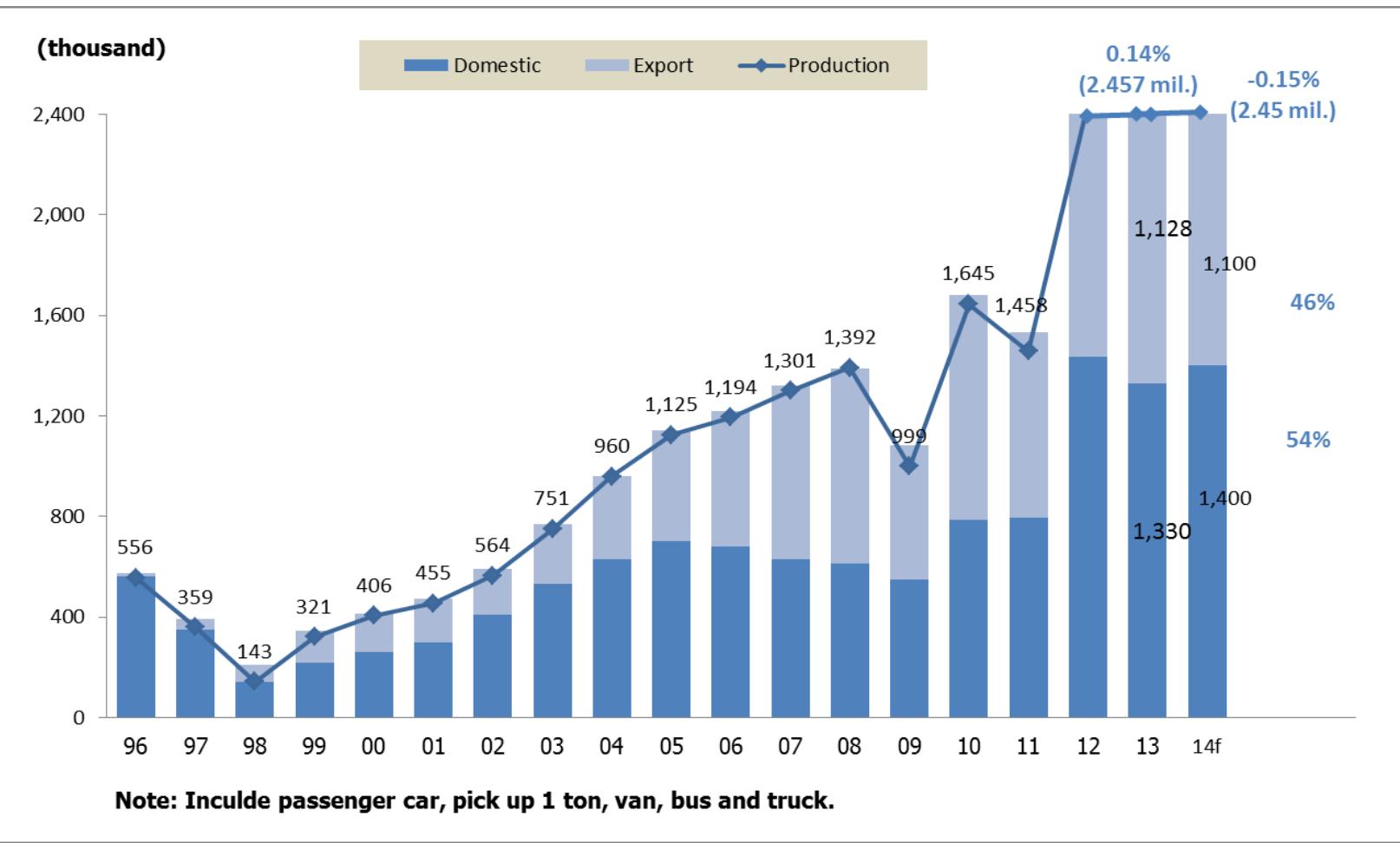




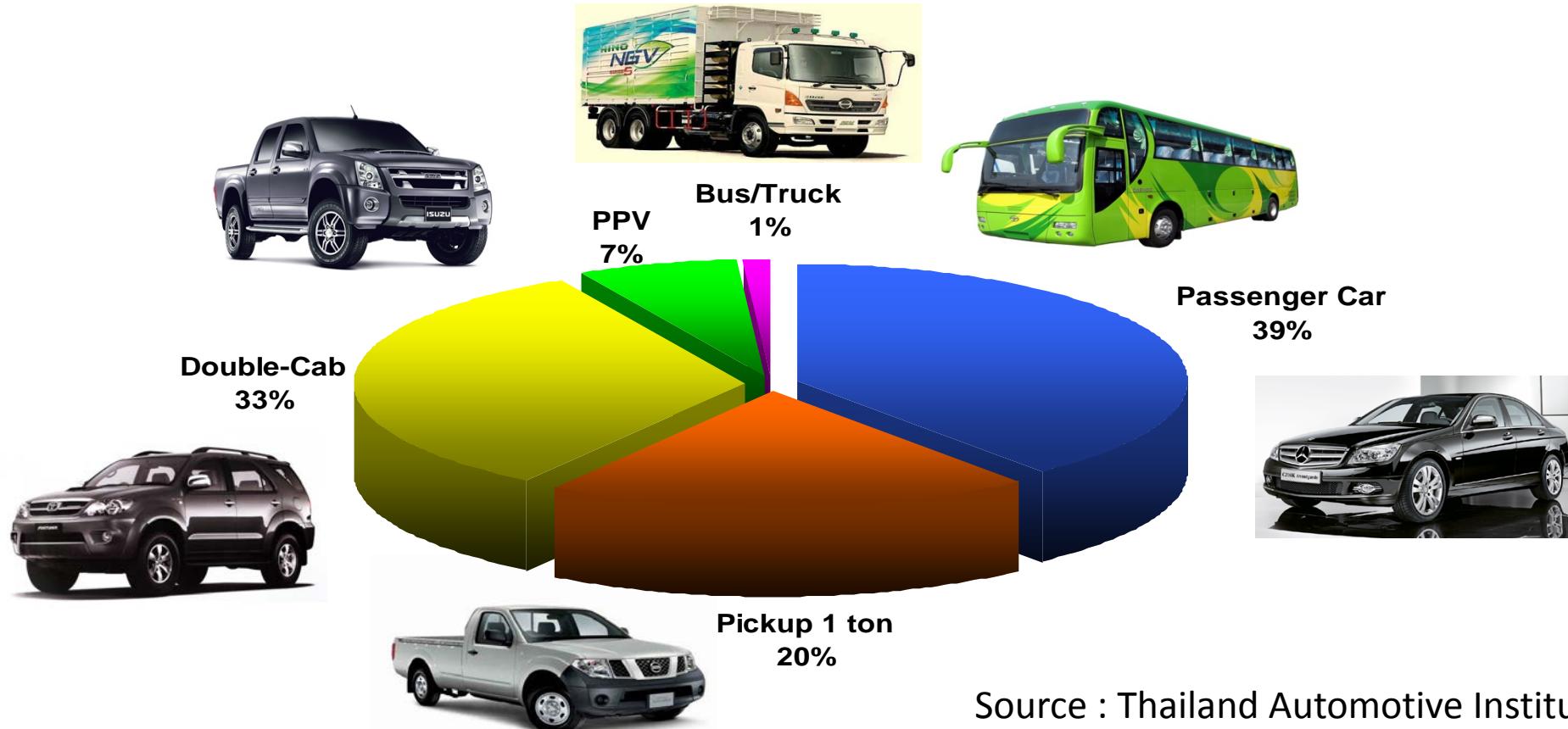




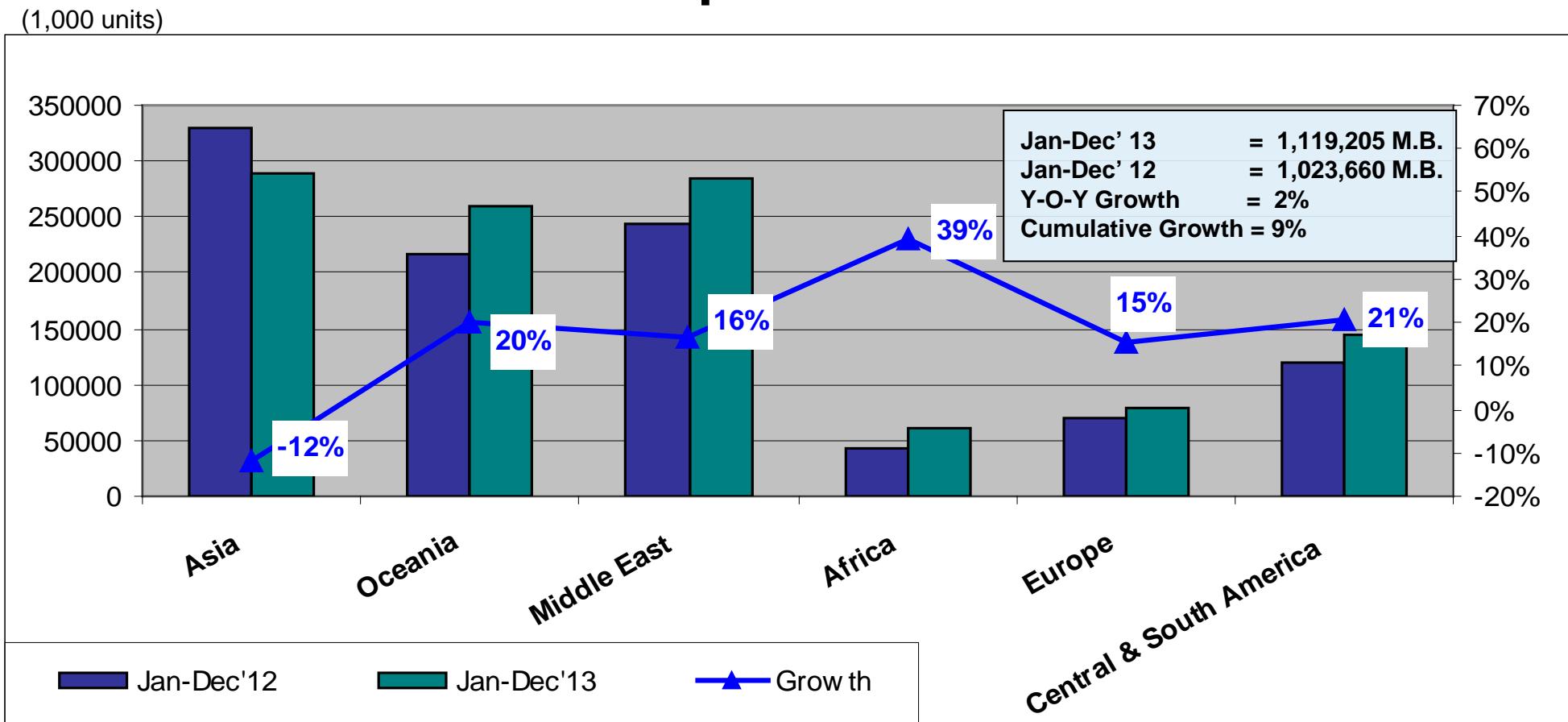
Current Situation of Thailand Automotive Industry



Proportion of Type of vehicles in Thailand Production 2014



Thailand Vehicle Export to the World 2012-2013



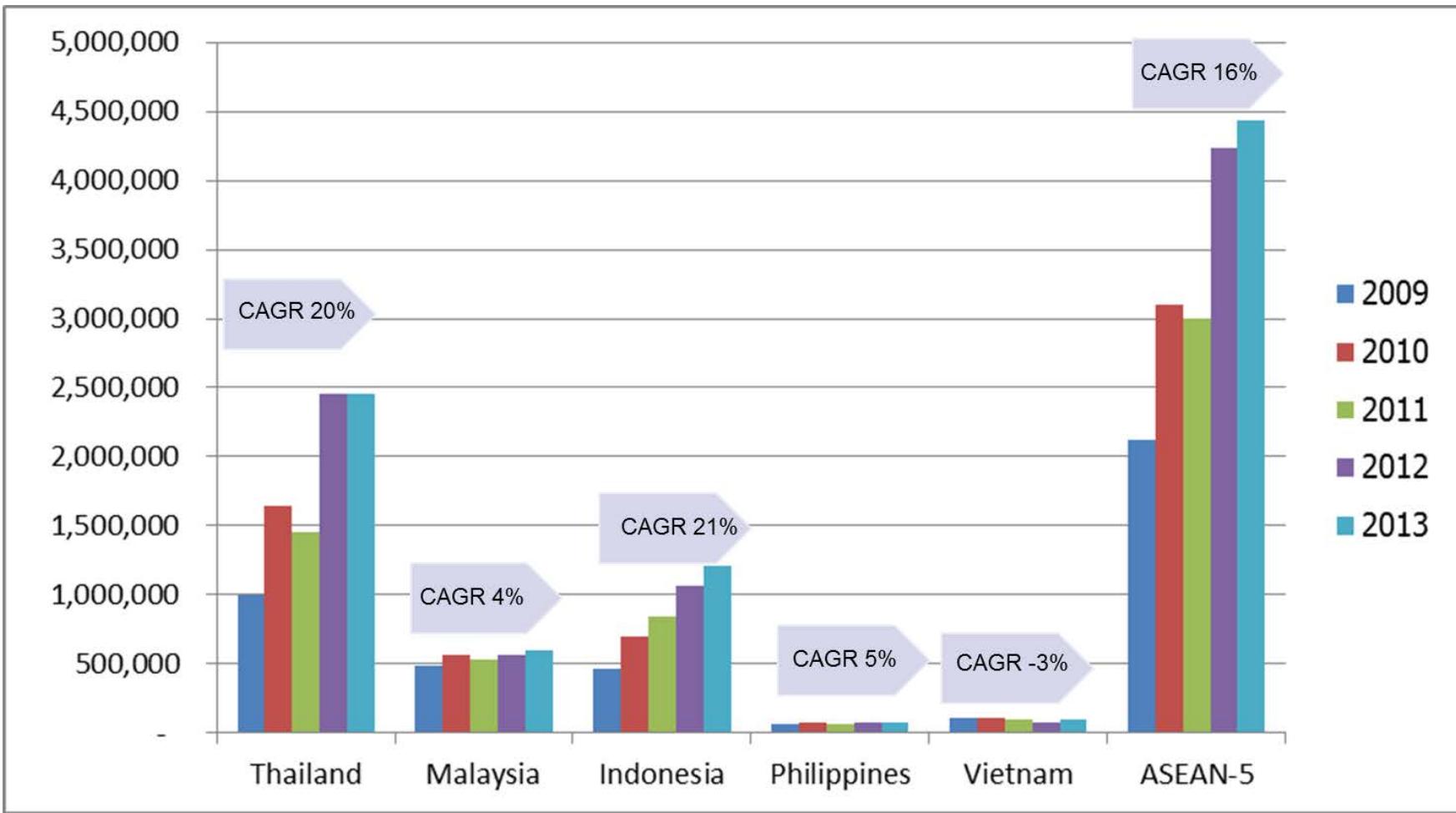
Source : Thailand Automotive Institute (TAI)

AUTOMOTIVE SUMMIT 2014

19-20 June 2014
BITEC • Bangkok Thailand

Units

ASEAN Automobile Production CAGR% 2009-2013



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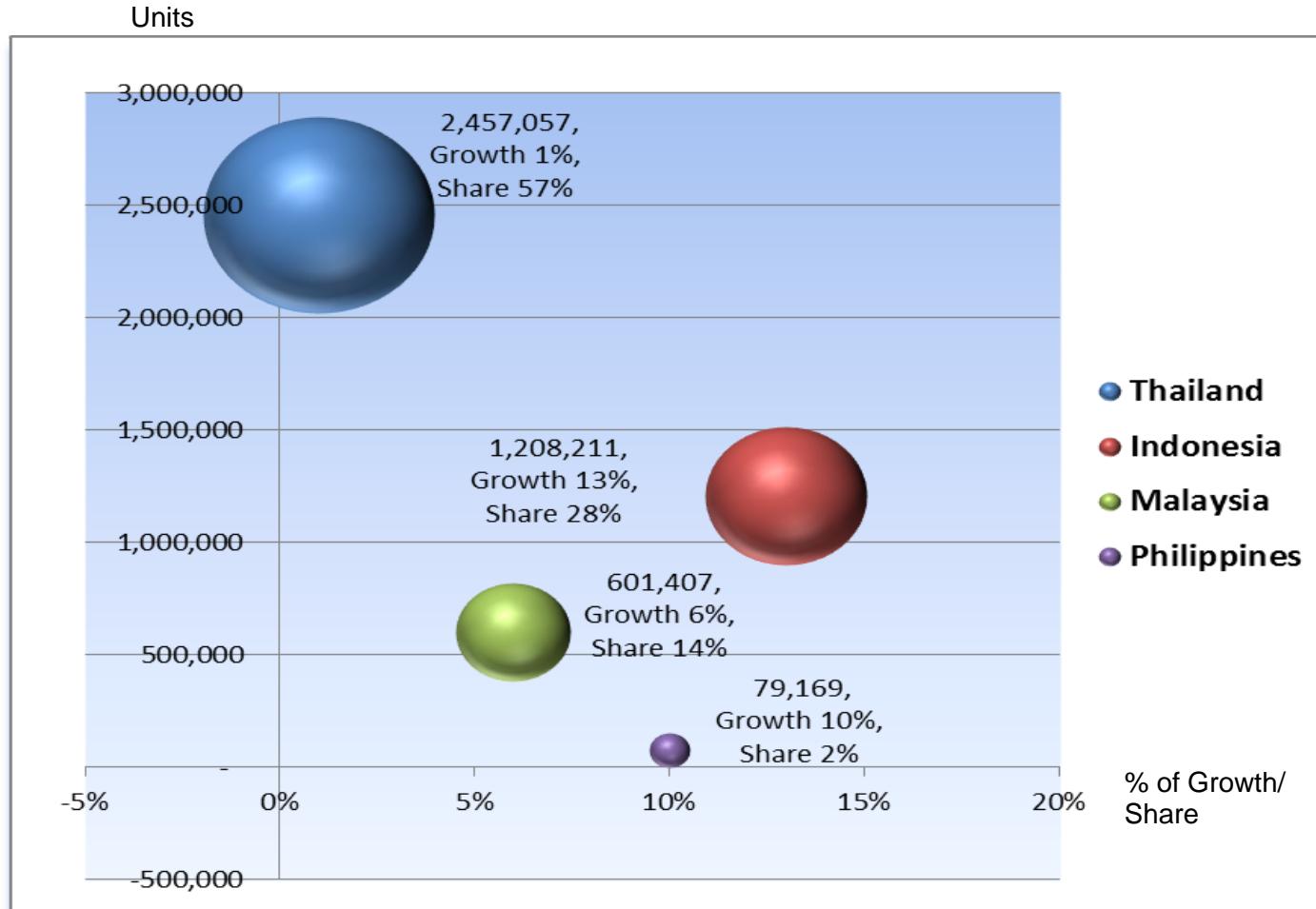
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KM **TCEB** **switchasia**

Thailand Automobile Production & Share in ASEAN 2012



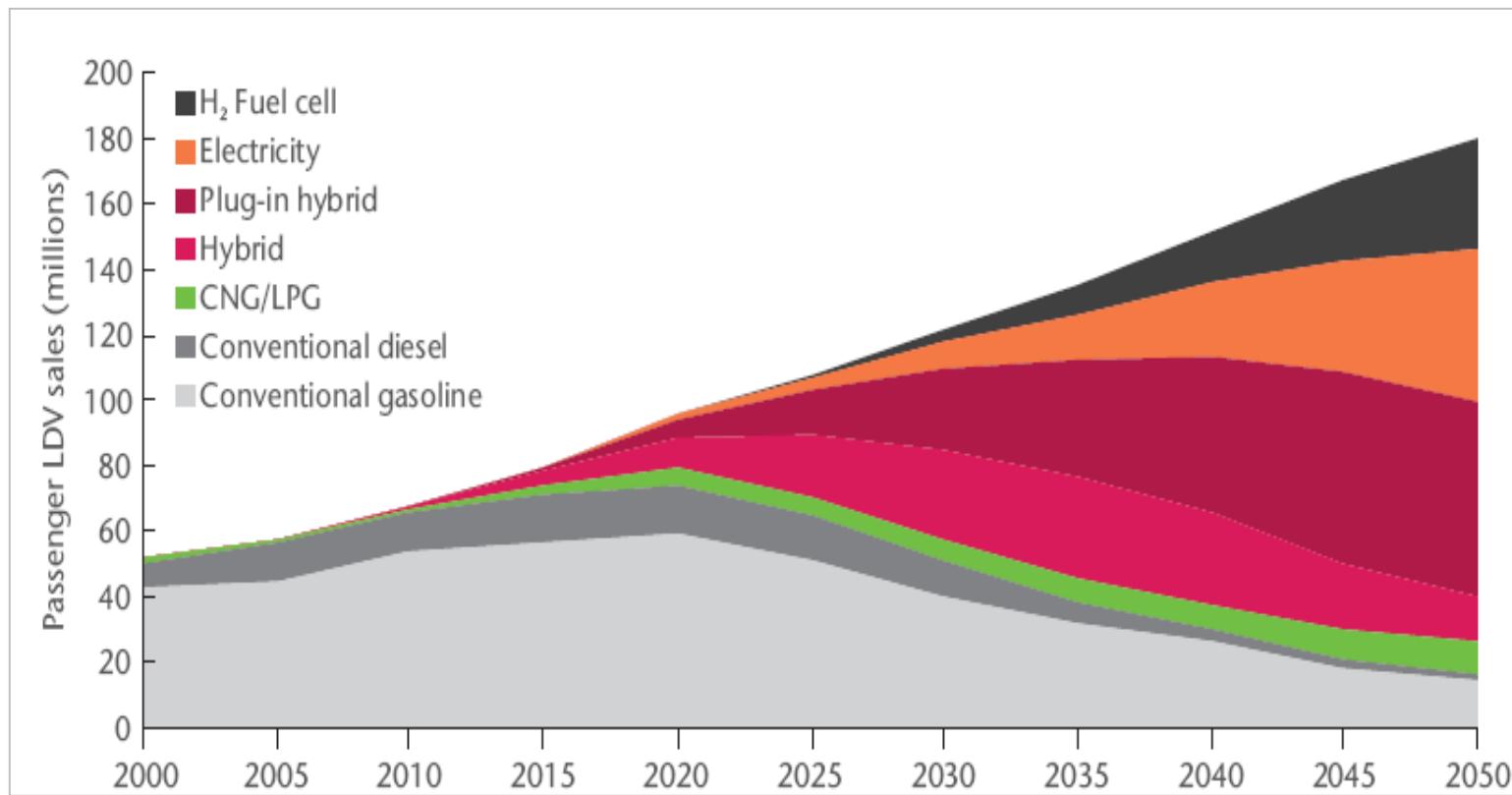
Source : Thailand Automotive Institute (TAI)

Export-Import of Thailand Automotive Industry

Unit : M.B.

| | 2012 (Jan-Dec) | 2013 (Jan-Dec) | Growth (%) |
|---------------------------|-------------------|-------------------|---------------|
| Export | 1,010,349 | 1,056,900 | 5 |
| -Car | 494,350 | 515,636 | 4 |
| -Motorcycle | 35,486 | 43,171 | 22 |
| -Auto parts | 480,513 | 498,093 | 4 |
| Import | 669,100 | 611,565 | -9 |
| -Car | 73,098 | 58,346 | -20 |
| -Motorcycle | 4,009 | 5,105 | 27 |
| -Auto parts | 591,993 | 548,114 | -7 |
| Export > Import | 341,249 | 445,334 | 31 |

Automotive Industry Trends (Environmental Issues)



Source : International Energy Agency (IEA)

THANK YOU